

# 2017 Connector Industry Yearbook

Research Report C-122-17  
July 2017



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Report No: C-122-17  
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Each year, Bishop & Associates prepares the Connector Industry Yearbook based on annual reports provided by publicly traded connector companies. Income statements and balance sheets are consolidated for the past 10 years, 5 years, and most current year, providing benchmarks on the industry and the overall performance of the public connector companies.



This report features:

Consolidated history of the public companies including:

- Key Financial Measurements (2006-2016)
- Balance Sheet \$ (2006-2016)
- Income Statement \$ (2006-2016)
- Balance Sheet percent (2006-2016)
- Income Statement percent (2006-2016)

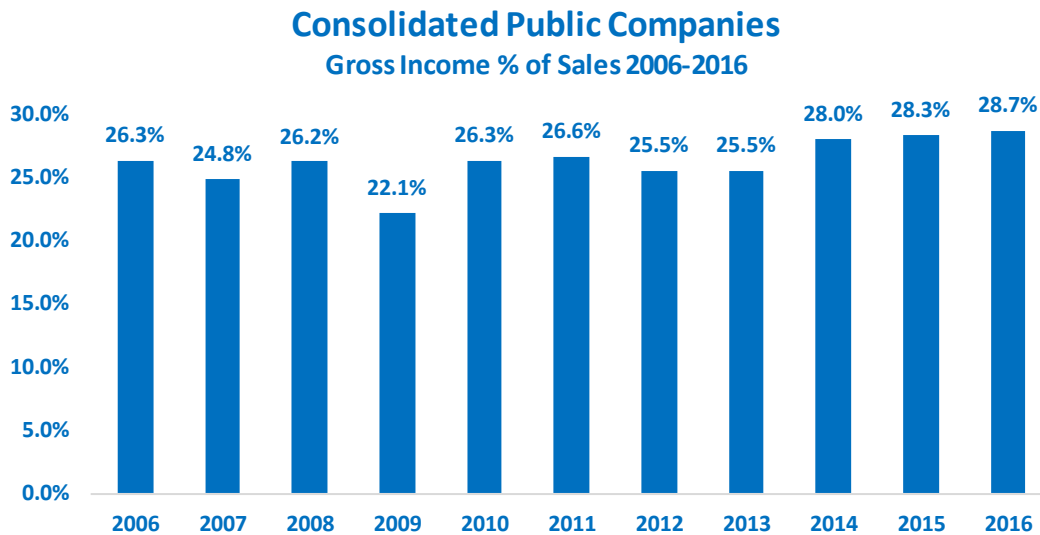
Fifteen-year history of performance by company, with industry averages for the following financial measurements:

- Selling, General, & Administrative percent (2002-2016)
- Net Income percent (2002-2016)
- Return on Assets (2002-2016)
- Long Term Debt/Equity (2002-2016)
- Accounts Receivables Turnover (2002-2016)
- Inventory Turns (2002-2016)
- Cost of Goods Sold percent (2002-2016)
- COGS + SG&A percent (2002-2016)
- Current Ratio (2002-2016)
- Return on Equity (2002-2016)
- Liabilities to Equity (2002-2016)
- Average Collection Period (2002-2016)
- Days Inventory (2002-2016)

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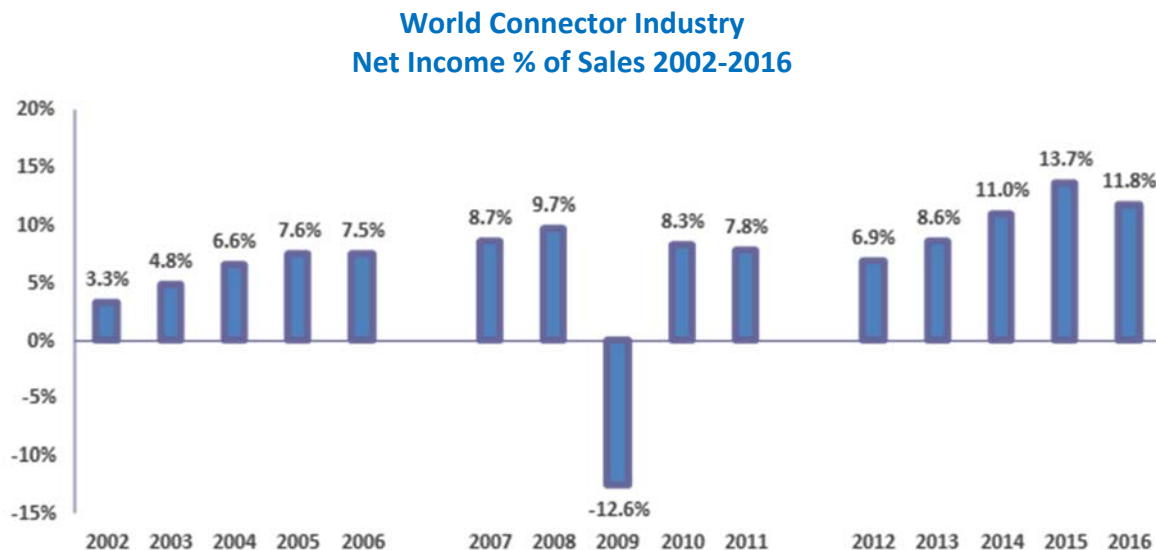
## 2017 Yearbook Company Gross Income as a Percent of Sales

The following table provides Gross Income as a percent of sales from 2006-2016 for public companies included in the 2017 Connector Industry Yearbook.



## Net Income

Profits for the Electronic Connector Industry decreased in 2016 with average net income of 11.8% of sales, compared with 13.7% in 2015. As a result of the worldwide economic downturn in 2009, the lowest net income as a percent of sales occurred in 2009 at -12.6%. This was the first time that net income had been a negative number for the consolidated public companies. Between 2007 and 2011, net income decreased from 8.3% of sales in 2007 to 7.8% of sales in 2011. Between 2012 and 2016, net income increased from 6.9% in 2012 to 11.8% in 2016.



# 2017 Connector Industry Yearbook

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## What's New ?

Bishop & Associates has recently completed several new research reports about the worldwide connector industry. A table of contents for each report can be found at <http://store.bishopinc.com>.

- Report C-122-17**      **2017 Connector Industry Yearbook (July 2017) NEW**
- Report C-303-17**      **2017 European Customer Survey of the Electronic Connector Industry (July 2017) NEW**
  
- Report F-2017-01**      **Connector Industry Forecast (June 2017) NEW**
- Report P-910-17**      **The High-Speed Data Communications and Connectivity Market – 2017 and Beyond (June 2017) NEW**
- Report P-799-17**      **2017 World Cable Assembly Market (April 2017) NEW**
- Report M-700-17**      **World Connector Market Handbook (March 2017) NEW**
- Report M-617-17**      **Digital Transformation – Industrial IoT and the Connector Market – Industrial IoT as the Driver of Connectivity – Smart Factory – Smart Grid – Smart City (February 2017)**
  
- Report T-800-17**      **2017 North American Cable Assembly Manufacturers (February 2017)**
- Report M-1501-17**      **Medical Electronics Market for Connectors (January 2017)**
- Report P-780-16**      **World RF Coax Connector Market (November 2016)**
- Report P-620-16**      **The World Market for Terminal Blocks (October 2016)**
- Report M-760-16**      **Impact of Disruptive Innovations on Connector Interconnects 2016 - 2021 (October 2016)**
  
- Report M-510-16**      **World Telecom Connector Market 2016 - 2021 (September 2016)**
- Report M-650-16**      **IoT's Impact on the Telecom Connector Industry (September 2016)**

### THE BISHOP REPORT - CONNECTOR INDUSTRY YEARBOOK

An annual subscription to [\*\*THE BISHOP REPORT\*\*](#) (12 issues) is available for \$1,150. As part of your Bishop Report subscription, you have admission to BishopReport.com, a website that provides quick access to prior issues of The Bishop Report, News Briefs, connector industry news, the connector industry forecast, and various industry statistics. An annual corporate subscription is available for \$2,950, which includes an unlimited number of subscribers and one PDF version of the Yearbook.

The [\*\*CONNECTOR INDUSTRY YEARBOOK\*\*](#) is available for \$1,500. However, Bishop & Associates offers a special combined price of \$1,750 for [\*\*THE BISHOP REPORT\*\*](#) and the [\*\*CONNECTOR INDUSTRY YEARBOOK\*\*](#) (an annual savings of \$900).

[Click here](#) to view an expanded report description, and a complete table of contents, for all Bishop & Associates' research reports.



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